

# Solutions for Manufacturing

We build, connect, power and protect applications and environments around the world.

Optimizing your organization is essential for continued success. Manufacturers need practical, solutions-oriented supply chain partners that work without hesitation – doing whatever it takes to create the smartest path forward for business challenges big and small.

## Powering Results

Wesco's specialized manufacturing team takes pride in being inventive, adaptable and agile to best serve you. From addressing logistical, labor and cash flow needs to assistance with product specifications and global supply chain programs, our unique scale provides the focus and speed to transform the way you do business.

## We offer, products, solutions and technologies for:

- Automation & IoT
- Components
- Industrial Ethernet
- Lighting
- Locking Solutions
- MRO
- Renewables
- Safety
- Security
- Termination & Grounding
- Video Surveillance
- Wire & Cable
- Wireless

## Ingenuity | A better supply chain.

We can help to increase your competitive advantage with our suite of supply chain solutions to optimize indirect and direct spend.

## Services for Manufacturing

### Advisory Services

- Safety audits/ OSHA trainings
- Engineering services
  - Specification review and alternatives
- Supply chain assessments
  - Supply chain planning

### Installation Enhancement

- Labeling
- Kitting
- Prefabrication & assembled solutions
- Wire & cable
  - Cut, stripe, dye, print, tin
  - Barrell pack
  - DRUMBOX
  - INSTA-REEL

### Supply Chain Programs

- Material management
- Global service agreements

## Automation & Control

- Enclosures
- Industrial Ethernet switches
- Motor controls
- Operators (push buttons, selector switches, I/O)
- Pilot devices
- Power devices
- Power distribution blocks
- Terminal blocks
- Transformers
- VFDs

## Cable Management

- Boots
- Cable grips
- Cable ties
- Caps
- Clamps
- Flex track
- Heat shrink
- J-hooks
- Non-shrink
- Spiral wrap
- Strain relief
- Wiring duct

## Components

- Connectors
- LEDs
- Relay and modules
- Motors

## IoT

- Industrial Ethernet
- Sensors
- Gateways
- Wireless technologies
- Software

## Lighting

- LED drivers
- LED fixtures
- LED tubes and lamps
- Replacement ballasts
- Replacement lamps

## MRO & Industrial Supplies

- Adhesives, tape and sealants
- Batteries
- Cleaning and janitorial
- Fasteners and hardware
- Hand and power tools
- Hygiene products
- Lubrication
- Material handling
- Outdoor equipment
- Paint supplies
- Test equipment
- Tools

## Terminations and Grounding

- Cam-locks
- Connectors
- Crimp dies
- Lugs
- Plugs
- Receptacles
- Splices
- Terminals
- Test Equipment

## Safety/PPE

- Eye protection
- Face protection
- Facility signs & identification
- Fall protection
- Fire safety
- First aid kits
- Flashlights
- Hearing protection
- Lockout/tagout
- Portable coolers & beverages
- Protective clothing & workwear
- Traffic safety

## Wire & Cable

- Access control cable
- Armored cable
- Automotive and battery cable
- Building wire
- Continuous flex
- Control cable
- Cord sets & coil cords
- Crane cable
- Electronic & coax cable
- Ethernet/ category cable
- European (CE/HAR)
- Festoon & pendant cable
- Fiber optic cable
- Fire alarm cable
- Flat cable
- Flexible cable
- Halogen free (LSZH)
- High temperature
- Instrumentation cable
- Machine tool wire (MTW)
- Marine & shipboard cable
- Medium-voltage cable
- Mil-spec & aerospace wire
- Motor lead wire
- Portable cord
- Power cable
- PV wire
- Sound & security cable
- Thermocouple
- Transit cable
- UL and CSA style lead wire
- VFD Cable
- Welding & DLO



Ingenuity delivered.

Wesco.com

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