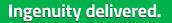


## Wesco Anixter Solution and Services Guide

Leverage our expertise to drive greater profitability and efficiency.



## **Solutions to Serve You**

Wesco Anixter's innovation is driven by inspiration and that inspiration is you, our customer.

We are relentless in our pursuit of solutions that move us all forward and we take pride in being inventive, adaptable and agile to best serve your needs. Through our unique scale and ingenuity, we are prepared to meet your requirements around the world today and into the future.

Wesco Anixter has built a broad portfolio of services across the industries we serve to drive efficiency and profitability with innovative and customisable services that help you work smarter. From advisory and installation enhancement services to project deployment and supply chain programs, we help you save time, improve productivity, increase profitability and mitigate risk.

You can count on Wesco Anixter to continuously explore new ways to solve your most important challenges.

## **Powering Progress Through Value-Added Services**

Wesco Anixter is constantly adding to our range of solutions and services and developing new ways to improve your experience with us.

In alignment with our culture of innovation, our experts partner with your team to investigate your business in-depth - helping to identify short- and long-term solutions to effectively minimize waste throughout your entire value stream.

Through a shared mentality for continuous improvement, we strive to provide you with comprehensive value by working together to achieve optimum results.

#### **Our Innovative and Customisable Services**

Our five main service categories include a wide array of options to meet your unique business needs. Advisory Services Installation Enhancement ..... Project Deployment ..... Supply Chain Services ..... Integrated Supply .....



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Wesco Anixter works with key suppliers and industry experts to offer an extensive line of services that can streamline operations based on your industry and business priorities. And as your partner, you have access to our ever-expanding value-added solutions and services.

By providing energy, project management, working capital and procurement expertise, the benefits of a customised solution plan are real, long-term and can have a positive financial impact on your business — no matter your goals.

#### **Selecting Your Solutions**

With our broad offerings and breadth of expertise, Wesco Anixter can help guide you through identifying and prioritising the solutions to best suit your business needs.

#### **Identify Requirements**

We meet with you to build a clear definition of customer requirements:

- Customer service improvement
- Cost reduction
- Quality improvement
- · Productivity enhancement
- Safety improvement

#### **Align Solutions**

Our team reviews all your requirements and aligns them with our solutions and service offerings. We then work with you to prioritise the solution options.

#### **Customise and Implement**

Wesco Anixter's experts design customised solutions to maximise productivity and value. Upon implementation, customers can realise true value and positive bottom-line impact.

#### **Drive Continuous Improvement**

Wesco Anixter supports and engages your team to help ensure the solutions meet requirements, and we identify future opportunities for continuous improvement.



## **Advisory Services**

Our advisory services support every industry we serve, helping you implement lean practices, optimize supply chains, improve safety and digitally transform workplaces with the latest technologies and infrastructure solutions.

#### IoT Advisory

We help power your business outcomes through expert consultation, operational expertise and co-innovation with industry-leading partners. Our consultative approach to digitilization helps to secure supply chains, improve safety, achieve sustainability goals, enable workplace flexibility and drive top and bottom-line improvements.

- · Gather business scenarios and desire outcomes
- Needs assessment
- Design thinking workshops

#### Engineering

Our engineers, consultants and lab services teams work together to design IT/OT solutions, support network infrastructure design and specification, assessment surveys and IoT solution design.

- energy, network and data centre
- Network infrastructure engineering and specification
- Energy optimization
- IoT solution design
- Use case development
- Organizational readiness
- Technology roadmaps



• Assessment surveys in safety, lighting,

#### **Technical Design** and Lab Services

Wesco Anixter's technical design team evaluates products, develops prototypes and runs proofs of concept to ensure requirements are met. Our state-of-the-art lab enhances co-innovation and testing of designs and specifications.

- Proof of concept (PoC)
- Prototype development
- Product evaluation
- Cybersecurity
- · Lab as a service
- Co-create solutions alongside customers and partners
- Virtual sandboxing with partners
- · Standards and specification testing

# Installation Enhancement

Installation enhancement services help keep projects running on time and manufacturing facilities running smoothly by ensuring products are optimised for use.

## **Camera Service**

Our camera service accelerates camera installation and helps you avoid unexpected delays. By delivering cameras IP addressed, firmware updated, tested, documented and labelled, all you need to do is open the box, mount and connect the camera. You cut costs by reducing non-productive labour and eliminating the need for on-site configuration and storage space.

- Removing the camera from Capturing serial number OEM packaging
- Attaching the camera to the Repackaging device in PoE network switch
- DOA check for power
- Setting the IP address
- Checking/updating camera firmware
- Affixing a temporary label to the camera
- and MAC address
- original OEM box
- Labelling the box
- Provide a spreadsheet with all IP and MAC

and MAC address

Repackaging device

• Labelling the box

in original OEM box

• Providing a spreadsheet with all IP and MAC

addresses and serial

numbers by the

sales order

addresses

- - and serial numbers by the sales order

### Network Device Service

Leveraging our value-added services can help accelerate device installation and helps you avoid unexpected delays. Wesco Anixter can deliver devices IP addressed, firmware updated, tested, documented and labelled. Reduce non-productive labour and eliminate the need for on-site configuration and storage space.

- Removing the device from Capturing serial number **OEM** packaging
- Powering the device and connecting to a switch
- DOA check for power
- Setting the IP address
- Checking/updating device firmware
- Affixing a temporary label to the device

### **Display Service**

Accelerate display installation and avoid unexpected delays with our service. Wesco Anixter can deliver your displays fully tested and kitted with cables and consumables. Simply open the box, mount and connect. We can even install mounting plates and develop installation instructions.

- Pixel and DOA testing • Develop install instructions
- Video and audio input testing
- Serial number capture Asset tagging
- Display mounting plate and wall mount installation
- Kit with specialty cables and consumables (zip-ties, booties, hook and loop wrap)

## **Racks and Cabinets**

Wesco Anixter can pre-assemble your racks and cabinets with passive gear such as fibre enclosures, patch panels, cable management, blanking panels and other ancillary components. Each rack or cabinet is pre-configured according to your specifications. With pre-assembly, you reduce non-productive labour, increase speed to market and reduce variable costs and packaging waste.

- Rack and cabinet layout
- Specification support
- Installation of passive gear
- Secure packaging and crating for safe shipment



## Wire Cutting, Stripping, Tinning, **Dying and Twisting**

Cut and strip service provides wire cut to specific lengths within tight, machine-controlled tolerances. The insulation can also be stripped from one or both ends and optionally tinned for solderability, making a finished product ready for termination.

These services are ideal for OEMs who require large quantities of the same short wire lengths in their manufacturing process, helping to streamline production and optimise labour.

- Cut to length
- Strip one or both ends
- Terminate one or both ends
- Twist one or both ends
- Tin one or both ends



### Patch Cord Labelling and Bundling

We offer custom labelling for copper patch cords, trunks, fibre trunk box reels and flange labelling and can bundle labelled copper patch cords for an efficient installation.

- Custom labelling
- Copper patch cord labelling
- Fibre jumper labelling
- Fibre trunk labelling
- Fibre trunk box reel and flange labelling
- Copper patch cord bundling





## **Project Deployment**

Wesco Anixter can prepare a coordinated, customised program to help secure jobsite materials, prevent loss, improve efficiency, reduce jobsite waste and ensure that supplies are available, keeping you wellstocked and your project on time and within budget.

## **Kitting and Labelling Services**

Improve project execution with custom kitting and labelling services: with whole order delivery and labelling by project phase and site location, materials are easier to locate and prepare for installation.

- Packaging reduction
- Repackaging (palletising, crating, shrink wrapping, electrostatic packaging)
- Labelling by project phase and site location

### **Project Inventory Management Services**

With a tailored inventory management program, we help you maintain optimal inventory to keep your projects on time and jobsites organised with the equipment and supplies available when needed.

#### **Our Site Inventory Management**

- Project inventory housed for feed-the-job delivery Vendor-managed inventory (VMI)
- · Just-in-time delivery to feed the job
- · Customer-owned inventory
- Your Site or Jobsite

#### **Inventory Management**

- Auto-replenishment programs
- Replenishment programs

### **Fibre Broadband Deployment Services**

Streamline fibre broadband deployments with services ranging from cut-to-length cable and product specification to technical support and project management services.

- Asset management
- Cut-to-length fibre optic cable
- E-commerce solutions
- Kitting and product staging
- Product demonstration and training
- Product warehousing
- · Project planning and management

- and wireless networks



#### **Jobsite Inventory Management**

Remote jobsite storage

• Yard management

Service truck inventory tracking

• Technical support for ISP, OSP

Vendor managed inventory (VMI)





#### Ingenuity delivered.



# **Supply Chain Services**

Strengthen your operational resiliency and drive cost improvements in direct and indirect spend through supply chain assurance with Wesco Anixter.

### **Material Management Solutions**

Maintaining the optimal direct and indirect materials inventory can avoid costly downtime and improve your balance sheet. We'll help optimise just-in-time material management and improve your visibility and control on tail spend.

- Vendor managed inventory (VMI)
- · Inventory rationalisation and optimisation
- Just-in-time delivery
- Tail spend management

- Vending solutions
- Storeroom management
- · Replenishment and auto-replenishment programs

# **Integrated Supply**

Wesco Anixter Integrated Supply designs, implements and manages your purchasing and inventory program, consolidating your supply base into a single-source solution to deliver documented savings and improved supply chain performance.

### Transforming Supply Chain for a Competitive Advantage

As a leading provider of integrated supply and indirect material outsourcing services, Wesco Anixter's purchasing and inventory management programs allow our customers to focus on their customers instead of tail spend. We optimize and reduce inventory while decreasing labour, operational, and material costs.

The result: a transformed indirect supply chain providing world-class results.

#### **Integrated Supply Process and Benefits**

- Eliminate waste from supply chain
- Leverage technology across your enterprise
- Challenge the sourcing status quo
- Optimize inventory to improve working capital
- Drive overall cost savings





#### Leverage Technology Across Your Supply Chain

Wesco Anixter offers a proprietary technology solution, e-Crib, which is designed to lower inventories and improve parts availability. Our technology integrates diverse processes in the supply chain and provides tools to eliminate inefficiencies and optimize performance.

#### **E-Crib and E-Commerce Tools**

- Purchasing and inventory management solution
- Web-based and accessible from any mobile device
- Cross-platform integration (ERP and preventive maintenance)
- Single system for searchable, shareable inventory
- Customized e-catalogs with point-and-click ordering
- Unique user profiles (localized by language and currency)
- Automation compatible (barcoding, radio-frequency identification, POU)
- Cost savings management portal



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Ingenuity delivered.