

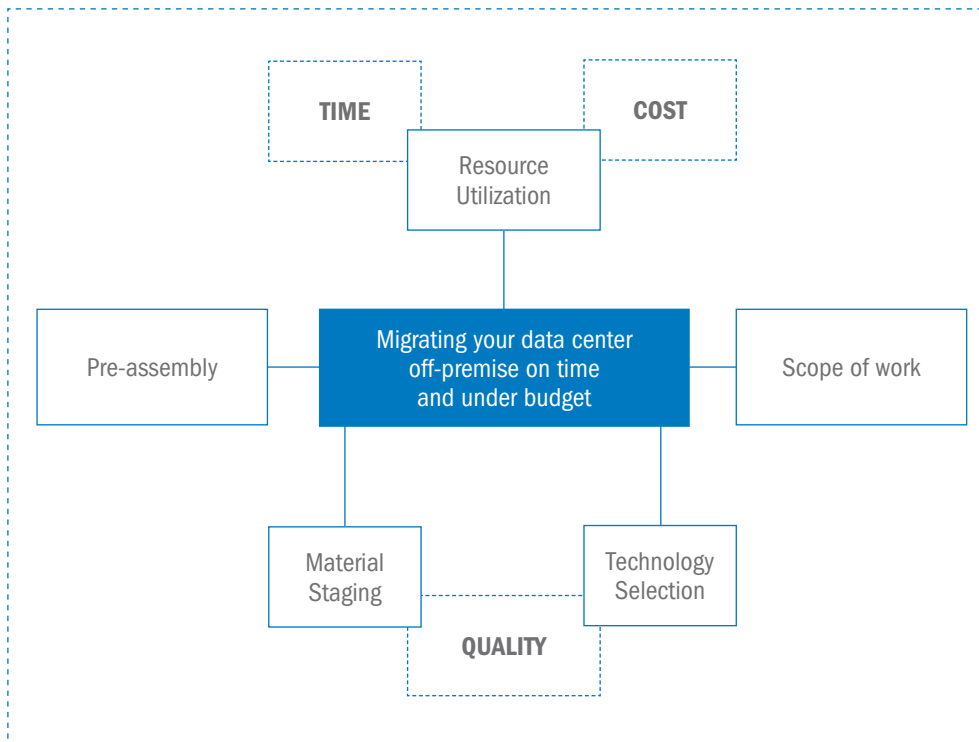
How will a colocation change the way IT resources are managed?



## MULTI-TENANT DATA CENTER RESOURCE MANAGEMENT

As enterprises face increasing pressures to support the business quickly and efficiently, IT and facilities managers must leverage a variety of internal and external resources to respond to those needs.

### PROJECT MANAGEMENT CONSIDERATIONS



### WHAT WE HEAR

Challenges from the various colocation stakeholders are:



**IMPROVING** time to market



**OPTIMIZING** workforce productivity



**QUALITY** of installation



**SHORTAGE** of diversified skill sets



**INTEGRATION** of various subsystems

### DEMANDS OF THE BUSINESS GROW

**55% of global IT executives** feel that IT's biggest challenge in 2016 is to provide high levels of service to increasingly tech-savvy customers and employees.

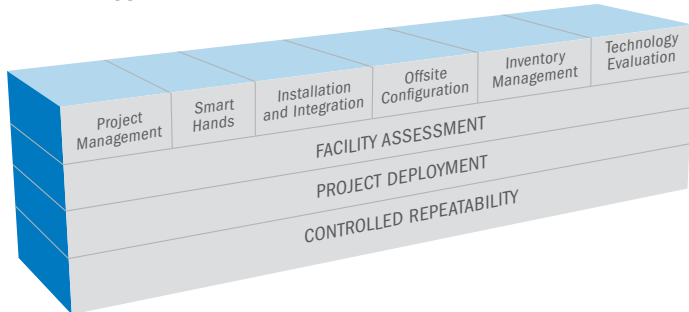
Source: IDG Research, Navigating the Digital Business Transformation 2016 Survey

**Infrastructure as a Platform**  
by Anixter

Infrastructure as a Platform by Anixter provides a practical, configurable and integrated approach to help you manage IT resources in a multi-tenant data center (MTDC).

## DATA CENTER PROJECT COLLABORATION

### The Anixter Approach



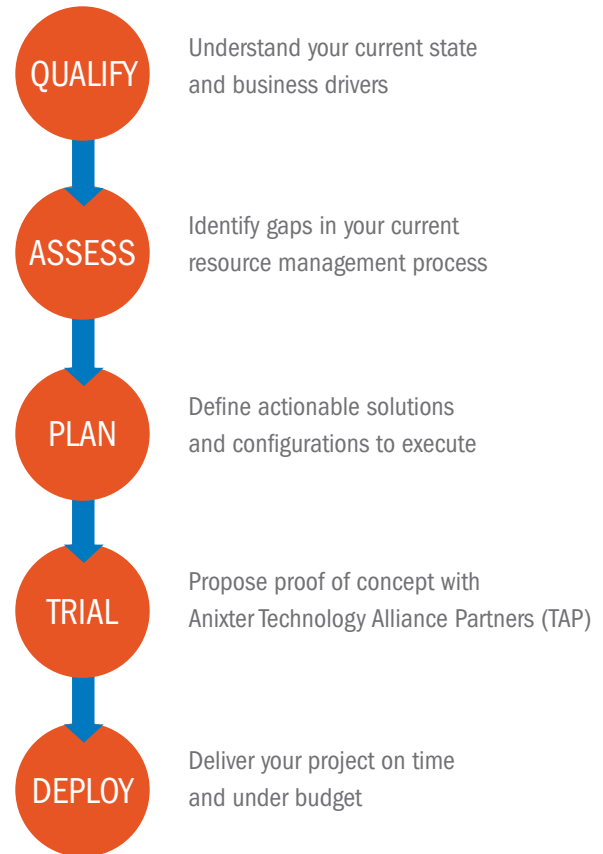
Anixter understands that in today's digital world, IT must effectively manage a combination of internal and external resources to support the needs of multiple business leaders within an organization. Anixter's approach focuses on six areas that can impact the way resources are managed and reduce the costs of IT project deployments.

- Project Management**  
 Define the required steps, allocate the right resources and set project milestones to reduce delays and downtime.
- Smart Hands**  
 Leverage third-party resources for ongoing remote hardware and software support to enable IT managers to utilize in-house resources more cost-effectively.
- Installation and Integration**  
 Establish a repeatable, defined scope of work and utilize certified installation partners to improve deployment times and quality of delivery.
- Off-Site Configuration**  
 Eliminate non-productive labor through services like product assembly and preconfiguration to help IT teams complete their projects on time and under budget.
- Inventory Management**  
 Outsource the material management process for complex data center deployments to release working capital and increase speed to market.
- Technology Evaluation**  
 Remove the challenge of evaluating a multitude of supplier offerings by leveraging a partner with expertise in technology from best-in-class manufacturers.



## YOUR MULTI-TENANT DATA CENTER SELECTION PLATFORM

### Anixter Engagement Process



You can further enhance resource management and enable interoperability with your business goals by leveraging our expertise in technology sourcing, inventory management, product enhancement, logistics and eCommerce.

### PRODUCT AND DEPLOYMENT SOLUTIONS

- Material management
- Product pre-assembly, configuration and labeling
- Dedicated project inventory
- B2B ordering, tracking and consolidated invoicing
- Local, regional and global logistics
- Intelligent patching solutions
- Multi-tenant data center alliance partners
- Scalable power and cooling solutions
- Pre-terminated copper and fiber trunks
- High-density copper and fiber patching infrastructure

FOR MORE INFORMATION VISIT [ANIXTER.COM/MTDC](http://ANIXTER.COM/MTDC)

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.