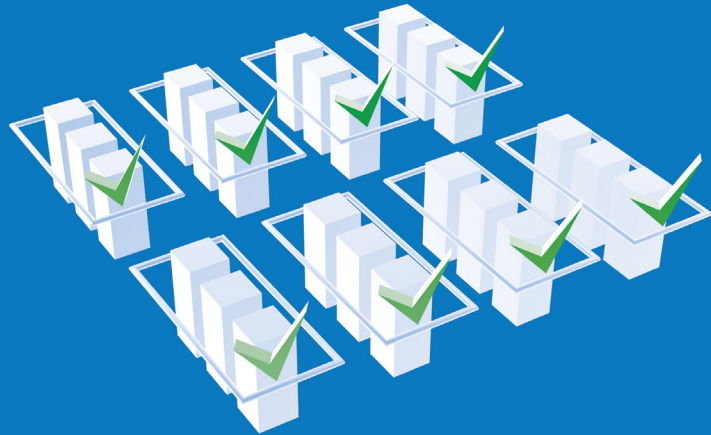


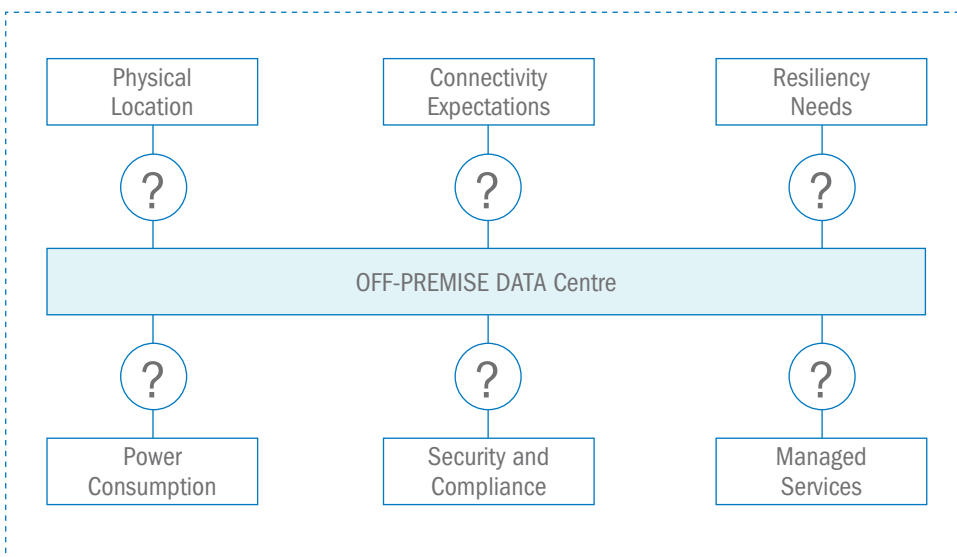
How do you determine the right off-premise strategy for your business?



MULTI-TENANT DATA CENTRE FACILITY REQUIREMENTS

Many enterprises consider moving to a colocation. In order to determine your data centre's profile within an off-premise facility, it's important to understand the benefits of moving, which applications can migrate, where they should reside and how you plan to scale.

CONCEPTUAL COLOCATION DECISION PROCESS



SOURCE: Gartner, Colocating Locally Isn't Always the Right Choice

GET IT RIGHT THE FIRST TIME

More than **50%** of colocation customers negotiating a renewal of their contracts between now and 2017 will find a **mismatch of 25% or more** between the capacity they had been paying for and what they actually consumed.

Source: Gartner, A Concise Guide to Negotiating Colocation Renewals, 2015

WHAT WE HEAR

Challenges from the various colocation stakeholders are:



Uncertainty of future **IT CAPACITY** needs



Supporting a **DIGITAL BUSINESS**



Mapping **EQUIREMENTS** to colocation **CAPABILITY**



Determining the right physical **LOCATION**



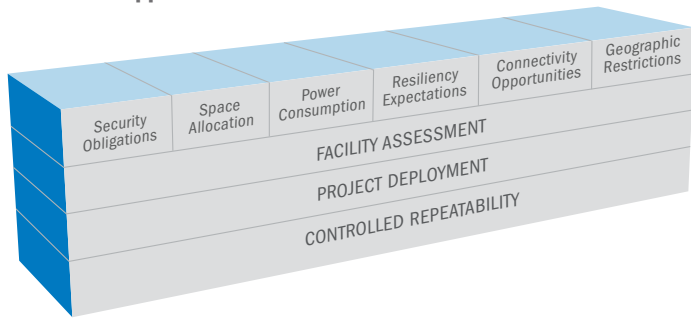
SELECTING the right data centre model

Infrastructure as a Platform
by Anixter

Infrastructure as a Platform by Anixter provides a practical, configurable and integrated approach to help define your facilities' requirements for a multi-tenant data centre (MTDC).

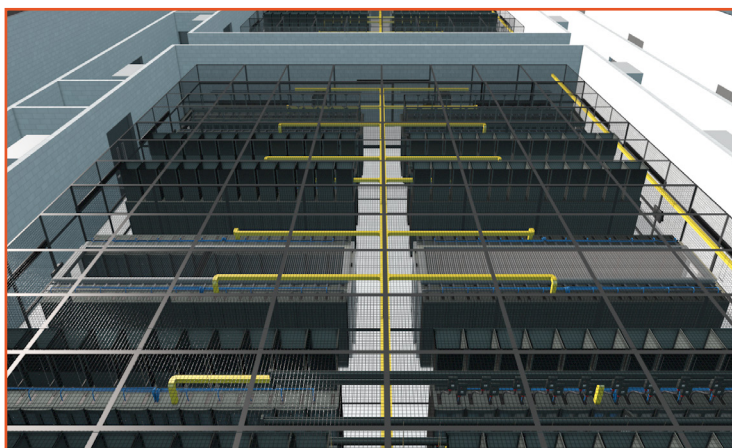
DEFINING YOUR DATA CENTRE PROFILE

The Anixter Approach



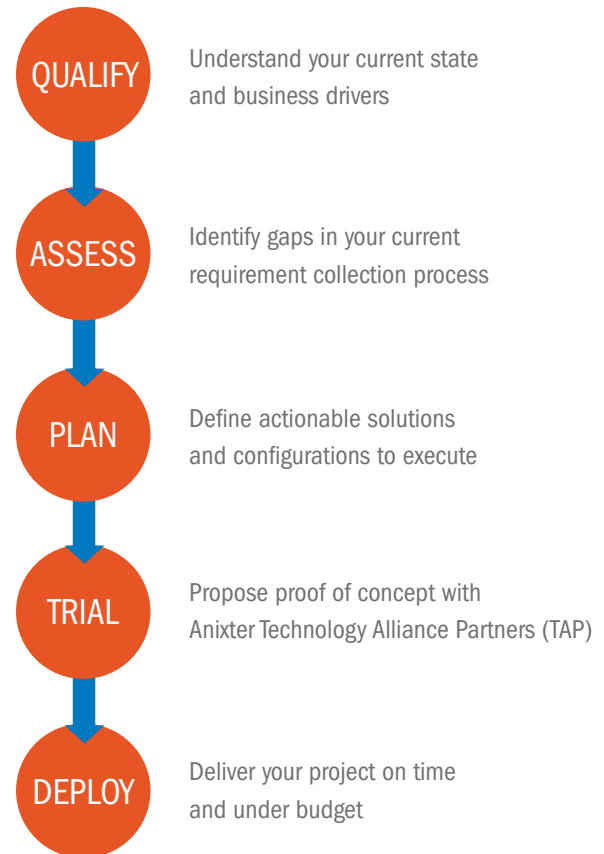
Several key decision points can significantly impact your evaluation and selection of a colocation environment. Anixter has identified six areas that should be considered when determining your facility requirements.

- **Security Obligations**
When moving to an off-premise data centre, find out what best practices the colocation provider uses to protect your infrastructure.
- **Space Allocation**
Understand how much space will be required to support your current business, and have a plan for future growth.
- **Power Consumption**
Measure your current equipment power consumption levels prior to relocation in order to avoid over-provisioning.
- **Resiliency Expectations**
Confirm that the colocation facility will improve your existing disaster recovery and business continuity plans.
- **Connectivity Opportunities**
Use a colocation to gain access to a diverse array of carriers and cloud offerings to achieve a competitive advantage.
- **Geographic Restrictions**
Determine which applications are critical versus non-critical and may be impacted by latency or cost.



YOUR MULTI-TENANT DATA CENTRE SELECTION PLATFORM

Anixter Engagement Process



You can further enhance your facility requirement-gathering process and enable interoperability with your business goals by leveraging our expertise in technology sourcing, inventory management, product enhancement, logistics and eCommerce.

PRODUCT AND DEPLOYMENT SOLUTIONS

- Video and access control software
- Surveillance cameras
- Servers and storage
- Electronic and mechanical door hardware
- Copper and fibre cabling infrastructure
- High-density patch panels and frames
- Pre-terminated fibre and copper trunk cables
- Copper and fibre test and certification equipment
- Intelligent power distribution units
- Single and three-phase UPS solutions
- Power and thermal management software

FOR MORE INFORMATION VISIT [ANIXTER.COM/SOLUTIONS/MTDC/EMEA](https://www.anixter.com/solutions/mtdc/emea)

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.