

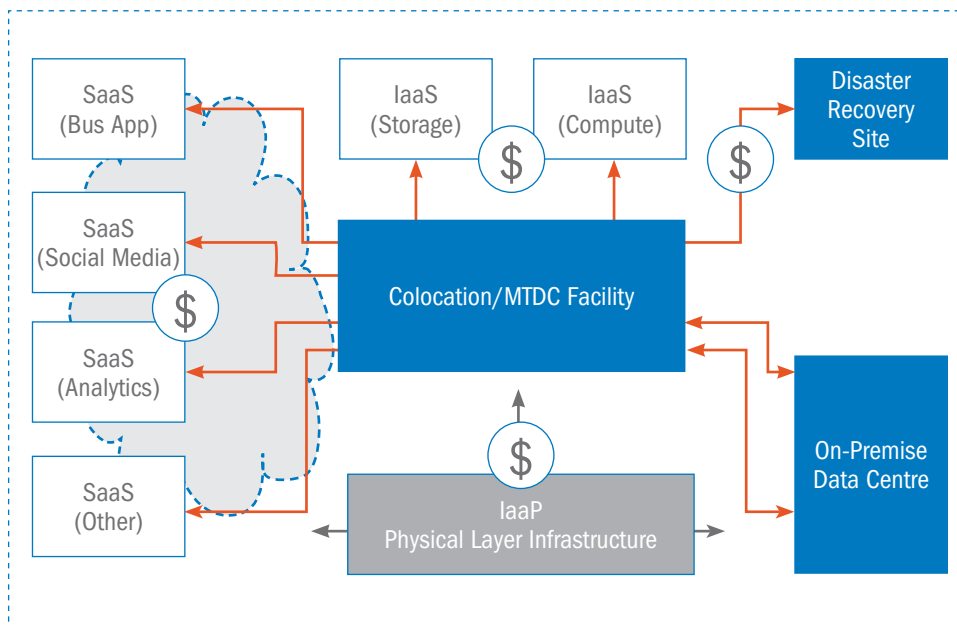
How will moving to a colocation create growth opportunities for your business?



MULTI-TENANT DATA CENTRE COST JUSTIFICATION

Today's data centres are expected to aid in the transformation of the business and provide a scalable platform for growth. A data centre strategy that invests in the right mix of on-premise, cloud and collocated resources can maximise IT's value to the business. When it comes to selecting a key component of your data centre strategy – a colocation – the cheapest option may not necessarily be the best.

ENTERPRISE DATA CENTRE COST CONSIDERATIONS



WHAT WE HEAR

Challenges from the various colocation stakeholders are:



COMPARING different colocation offerings



MONETISING the benefits of outsourcing



LEVERAGING the value of IT



BALANCING resiliency requirements and cost



ELIMINATING low-value IT activities

BUDGETING FOR CHANGE

Through 2017, **80% of organisations** will increase their IT spending on cloud services.

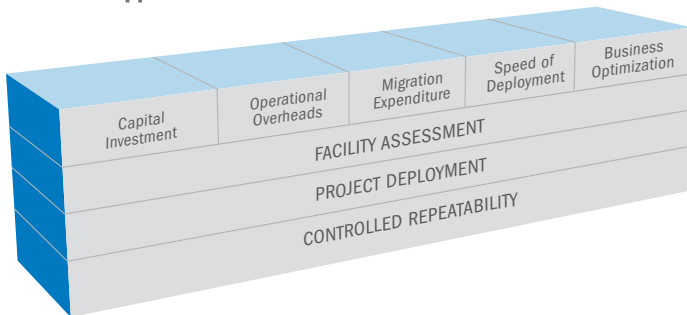
Source: Gartner, Forecast Overview: Public Cloud Services Worldwide, 2016 Update

Infrastructure as a Platform
by Anixter

Infrastructure as a Platform by Anixter provides a practical, configurable and integrated approach to help define your cost justification for a multi-tenant data centre (MTDC).

CAPITALISING ON YOUR DATA CENTRE INFRASTRUCTURE

The Anixter Approach



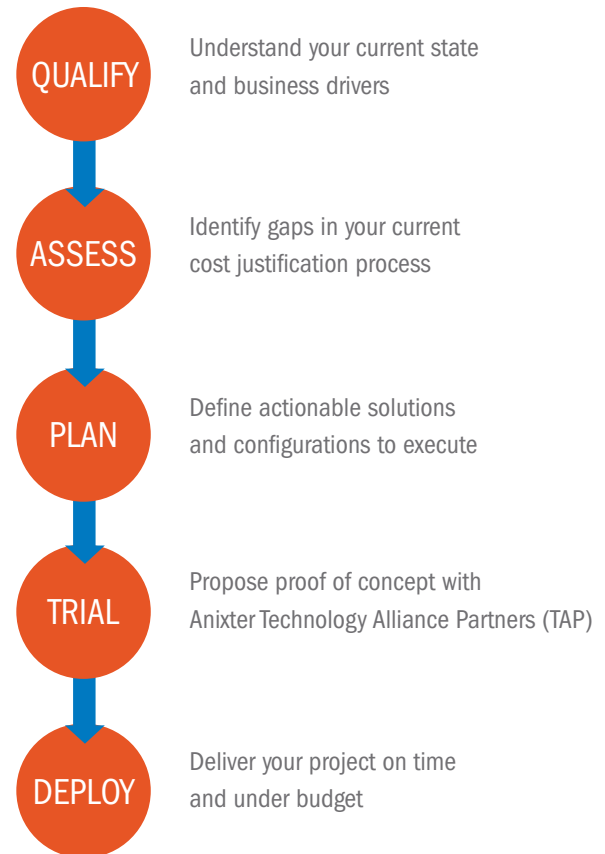
Anixter understands that businesses looking to capitalise on opportunities around the digital economy must build data centres that use technology to transform rather than just support the business.

- Capital Investment**
 Adopt a pay-as-you-grow model by investing in hardware and software solutions that will scale as needed, reducing upfront costs.
- Operational Overheads**
 Achieve operational savings by understanding the available tax incentives, connectivity options and remote support costs.
- Migration Expenditure**
 Prepare for the various hidden costs of a data centre move to mitigate the additional costs of downtime and delays to the business.
- Speed of Deployment**
 Leverage colocation facilities' data centre services to improve your time-to-market for new business initiatives.
- Business Optimisation**
 Explore new digital business opportunities with a well managed hybrid IT environment that enables you to focus on growing your core business.



YOUR MULTI-TENANT DATA CENTRE SELECTION PLATFORM

Anixter Engagement Process



You can further justify the cost of moving to a colocation and enable interoperability with your business goals by leveraging our expertise in technology sourcing, inventory management, product enhancement, logistics and eCommerce.

PRODUCT AND DEPLOYMENT SOLUTIONS

- Intelligent patching solutions
- Multi-tenant data centre partners
- Scalable power and cooling solutions
- Pre-terminated copper and fiber trunks
- High-density copper and fiber patching solutions
- Local, regional and global logistics
- Packaging remediation
- Product pre-assembly, configuration and labeling
- Consignment and dedicated inventory
- Consolidated project invoicing

FOR MORE INFORMATION VISIT [ANIXTER.COM/SOLUTIONS/MTDC/EMEA](https://www.anixter.com/solutions/mtdc/emea)

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.