Technology Support Services

Russell Youngman
Sales Engineer, SOLUTION Support
Technology Focus: Video Surveillance

Background: Russell began his career working for a security integrator doing commercial installation and services of intrusion alarms in 1981. For the past 31 years, he has continued to stay diverse, having experience in fire alarms, intercom and nurse call systems, wireless systems for video and access controls, dealer-based access control systems and also in videos systems from legacy analog systems to IP-based video. Beginning in February 2005, Russell became Anixter's regional security manager for the South Central region, a position he held for eight years.

Expertise: Russell has earned certifications from many major manufacturers while working in video systems, dealer-based access control systems as well as fire alarms, which Russell also held a State of Texas Fire Alarm License. Russell's present focus is on video system design and all forms of transmission of the video system.

Aaron Yanagihara

Director of Technology, SOLUTION Support
Technology Focus: Video Surveillance

Background: Previously coming from the telecommunications industry, Aaron has worked for various competitive local exchange carriers (CLECs) selling voice and data solutions. After several years, he transitioned into the security industry, working for several integrators, such as Sonitrol, NetVersant and Ingersoll Rand selling security systems to end-users. In 2007, Aaron joined Anixter as an outside security integrator representative for the northern California/northern Nevada territory. Shortly thereafter, he became the regional security manager for same territory including the Bay Area. In 2012, Aaron was selected to be part of the SolutionsDESK (now Solution Support) as an engineer focused on video solutions. Eventually in 2014, he was appointed the Technical Director position in charge of Solutions Support team for North America and facilitating global expansion.

Expertise: When transitioning in to the systems engineer role in 2011, Aaron received his RCCD. In all, Aaron brings 15 years of security design and selling experience.

Certifications: RCDD

Michael Ajwani

Sales Engineer, SOLUTION Support
Technology Focus: Wireless

Background: Michael has an impressive nine years of systems and sales engineer and technical management experience with wired and wireless networks. He began his IT career working for a security integrator expanding networks and configuring and installing new digital video surveillance systems for O'Hare and Midway airports, TSA, FBI, and United Airlines. Michael worked for Firetide Wireless MESH Networks as a systems engineer before joining Anixter in 2014 as a Wireless System Engineer on the Solutions Support team.

Expertise: Michael's expertise is in technical management, knowledge of wireless design, setup and troubleshooting.

Certifications: CCNA, CCNA Security, CompTIA Security+, iBwave Level 2

Thomas Huh

Sales Engineer, SOLUTION Support
Technology Focus: Pro A/V & Video Surveillance

Background: With over 30 years of experience in computers and electronics, 25 of which have been focused around A/V and security, Thomas has had a lifelong interest in science and technology. He belongs to multiple professional associations including IEEE and AES.

Expertise: Thomas has had many roles within the pro A/V and security industries throughout the years. Within A/V, Thomas has been a design engineer for a commercial and high-end audio manufacturer, and an integrator for leading high-end commercial, professional, entertainment and automation solutions. Thomas has worked in security for eight years at Anixter as well as with several other top security distributors throughout the years. He holds several VMS and EAC system certifications, certifications in Cisco and HP networking and in leading control systems.

Certifications: SBEN

Dave Wuest

Sales Engineer, SOLUTION Support
Technology Focus: Access Control and Door Locking Hardware

Background: With over 37 years of wholesale distribution experience, Dave began the first 10 years of his career in the plumbing industry being involved in warehouse operations, will call sales and merchandising. From there, he moved to the lock and security industry starting with CLARK Security Products in August 1988 as a warehouse technician for approximately six months before moving to inside sales and customer service. Since being with CLARK, Dave has served in many capacities, constantly learning new things about products and applications, sales skills, purchasing, management, and educating customers and employees. The majority of what he's learned about products has been through practical experience and manufacturer education opportunities. In May 2015, Dave moved from the CLARK team to the Technology Solutions Group as the access control and door locking hardware specialist.

Expertise: Knowledge of access control and door locking hardware for Dave has come mostly from working with and educating customers and employees while finding most enjoyment in working on the electronic side of the business. Dave has attended classes and has certifications for several major EAC manufactures and is comfortable with designing and specifying the EAC components for large and small projects. He also feels that specifying the correct locking hardware for the application is an important part of the total access control package. The years of experience Dave has with CLARK and working with all of the major manufacturers has given him the ability to specify the correct hardware for the job, with an understanding that every door has the potential to present a different solution, and opportunity, to expand the bill of materials for the project.

Dave Wilson

Sales Engineer, SOLUTION Support
Technology Focus: Data Center

Background: After getting a degree in computer technology, Dave entered the computer circuit diagnostics and repair industry. While working on a computer installation, Dave was introduced to the communications industry, starting as an installation technician for cabling infrastructure and network electronics. After a short stint in installation, he pursued a career as a project manager for large communications installations. As his career progressed, Dave started estimating and engineering these projects and used Anixter for purchasing. 10 years later Dave came to Anixter, starting in inside sales joining the Lucent (now CommScope) MDP program in which he did a lot of public speaking and Systimax designs. Just a year later, Dave became a systems engineer, a position he held for 15 years. In his current role as a director of technology, Dave focuses on data center solutions including designing all elements within that space and making best practices recommendations.

Expertise: Dave has dedicated 20 years to Anixter working in inside sales, marketing development and then the majority of his career in technology solutions. He also has experience in project management and estimations for network infrastructure. Dave holds several certifications, which include data center sustainability design and recommendations, physical security design and recommendations, and telecommunication distribution design.

Certifications: RCDD

Tim Hendricks

Director of Technology, Advanced Technology Support
Technology Focus: Data Center and Enterprise Networks

Background: After attending California State University, Long Beach, Tim Hendricks started his career in the cable television industry designing and constructing headend and outside plant cable systems. In 1993, he achieved his BICSI RCDD credential and began working with International Automation, a network systems integration firm that designs networks and cabling infrastructures for many Fortune 100 and federal facilities. When working for Compel a design build construction firm that specialized in electrical, HVAC and network cabling for data centers, Tim performed client-needs analysis and design for IT infrastructures and data center projects. As director of telecommunications with Syska Hennessy Engineers, Tim helped integrate and deploy information technology into new and retrofit building plans and projects.

Expertise: With over 20 years experience with ICT design, engineering, construction and deployment, Tim has worked with top engineering firms and contractors to design and specify critical infrastructure within the enterprise and data center space for new builds and retrofit projects. Tim's expertise is in the analysis and creation of effective solutions for network connectivity and providing efficient power, cooling and space planning within the data center environment.
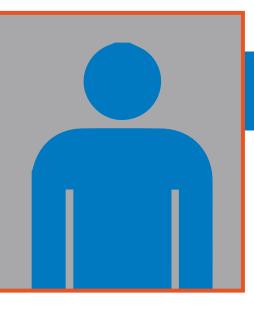
Certifications: RCDD

Ken Hattori

Director of Technology, Advanced Technology Support
Technology Focus: Data Center and Enterprise Networks

Background: Starting in the industry around 1992, Ken spent his college holiday breaks working for a cabling contractor performing cable placement, termination testing and other tasks. Subsequently, Ken became a sales engineer working on estimation and design at the same company. He then spent seven years working for a large semiconductor company rolling out global projects as the IT project manager. Ken's career eventually led to working at Anixter, initially being hired as a systems engineer, and in his nine years here, he has worked his way up to director of technology.

Expertise: Ken holds multiple certifications that pertain to the technology and construction industries but has found that the project management skill set he has to be the most utilized and needed at this time.

Certifications: RCDD, CCNA Wireless, NTS, PMP

North America Certifications Glossary

Certification Acronym	Certification	Technology Segment	Affiliation
RCDD	Registered Communications Distribution Designer	Structured Cabling	BICSI
DCDC	Data Center Design Consultant	Data Center	BICSI
DCP	Data Center Practitioner	Data Center	DCProfessional
DCS	Data Center Specialist	Data Center	DCProfessional
CCNA	Cisco Certified Network Associate	Network	Cisco
CCNA Security	Cisco Certified Network Associate – Security	Network Security	Cisco
CCNA Wireless	Cisco Certified Network Associate – Wireless	Wireless	Cisco
CWNP	Certified Wireless Network Professional	Wireless	General Wireless
CWSP	Certified Wireless Security Professional	Wireless Security	General Wireless
CWTP	Certified Wireless Technology Specialist	Wireless	General Wireless
CompTIA Security+	CompTIA Security+	Network Security	General IT
iBwave Level 2	iBwave Level 2	Wireless	General Wireless
PSP	Physical Security Professional	Physical Security	ASIS
NTS	Network Technology Systems	LANs	BICSI
CTS	Certified Technology Specialist	Audio/Video	InfoComm
CTS-D	Certified Technology Specialist – Design	Audio/Video	InfoComm
CCDA	Cisco Certified Design Associate	Network	Cisco
CCDP	Cisco Certified Design Professional	Network	Cisco
SBEN	Small Business Engineering Network	Network	Cisco
CCNA Data Center	Cisco Certified Network Associate – Data Center	Data Center/Network	Cisco
PMP	Project Management Professional	Project Management	Project Mgmt Inst.

To engage SOLUTION Support, call 800.223.2958 or ext. 68550.