



# Comprehensive Higher Education Solutions

We build, connect, power and protect the world.



Ingenuity delivered.

**Ingenuity delivered.**

# Insights, Guidance and Solutions to Best Serve Your Needs

Higher education facilities are evolving to cater to changes in technology and student behavior, while presenting new opportunities for improved learning outcomes, enhanced campus safety and the optimization of energy efficiency and operational costs. Wesco's expertise and insights support you in safer, smarter and more productive operations. We share your passion for progress.

## Education Facility Solutions

We address the foundations of campus interoperability that can provide agility for budgets, scalability for demand and flexibility for technology choices. This approach addresses the five key technology areas and integrates innovative solutions to meet your assessment and deployment needs.

### 1. Risk Management

Higher education facilities contain complex areas that require special attention and integration into an overall risk management strategy. A 24/7 crime prevention and public safety strategy is crucial to proactively maintain a safe and secure environment.

### 2. Network Performance

A high-performance structured cabling system plays an essential role in operating a modern campus environment, including new learning models, wireless connectivity and increased bandwidth requirements.

### 3. Student Performance

Adequate bandwidth and wireless coverage is needed to support the new ways people consume information, mobile device dependency and innovative learning environments.

### 4. Space Utilization

There is an increased demand for multipurpose areas that can be configured for different activities and controlled for comfort, safety and efficiency. Flexible facilities enhance the productivity of students as well as faculty and staff.

### 5. IoT Enablement

Enabling the Internet of Things on campus allows you to analyze your environment and make real-time adjustments to improve productivity and efficiency.

### Our customers include:

- Public colleges and universities
- Private colleges and universities
- Higher education medical centers
- Community colleges

### Wesco can provide solutions anywhere on your campus:

- Athletic facilities
- Auditoriums
- Classrooms
- Data centers
- Dining halls
- Dormitories
- Libraries
- Office spaces
- Outdoor areas
- Physical plant

## eCommerce

### 24/7 Inventory Visibility and Online Ordering

Access thousands of products with photos and specifications. Our web-based and mobile solutions provide 24/7 visibility into inventory, anywhere, at any time and streamline ordering with easy-to-use features on [Buy.Wesco.com](http://Buy.Wesco.com).

- Fast product search
- Comprehensive order history
- View your specific pricing on over 300,000 parts
- Customized shopping carts
- Check real-time inventory by location
- Download manufacturer specifications
- Quickly place orders and request quotes
- Check order status and track shipments
- Download and pay invoices
- Manage users and account access

For more information on the education environment go to [anixter.com/education](http://anixter.com/education).

# Contract Vehicles

Cooperative contracts are agreements between the government and businesses, created to lower the costs of procuring goods or services that multiple entities commonly need.

## NPPGov, National Purchasing Partners Cooperative Contract

NPPGov is a national cooperative procurement organization based in Seattle, Washington, offering publicly solicited contracts to government entities nationwide. NPPGov contracts are created through a public solicitation by a lead public agency. Access to our cooperative contract is complimentary with no purchasing obligations. Scope includes electrical products and lighting equipment.

### Benefits:

- Free membership
- Available to all state and local entities
- Saves time and money
- Leverages purchasing power
- Competitively bid publicly awarded contracts

## OMNIA Partners Cooperative Contract

OMNIA Partners, Public Sector, is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Scope includes MRO supplies, cabling, network products and solutions, and security system services.

### Benefits:

- No fees to participate
- Available to state and local government entities and educational institutions in all 50 states
- Non-exclusive contracts
- No minimum purchase amounts
- No obligations
- Full catalog offering

## Sourcewell Cooperative Contract

For over 40 years, Sourcewell has helped government, education, and nonprofit agencies operate more efficiently. They help save time and money with contract purchasing solutions that are solicited nationally. Scope includes MRO supplies.

### Benefits:

- No fees to participate
- Available to state and local government entities and educational institutions in all 50 states
- Non-exclusive contracts
- No minimum purchase amounts
- No obligations



Contract #: PS20160



Contract #: R192008 (Wesco)



Contract #121218-WES



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## Powering Progress in the Educational Environment

1. Outdoor and Street Lighting
2. Solar Panels
3. EV Charging Station
4. Portable Lighting
5. Emergency Call Station
6. Distributed Antenna System
7. Video Surveillance
8. Portable Power
9. Environmentally Controlled Cabinet
10. Locking Hardware Solutions
11. Safety Solutions

NOTE: (••••• = Network Connections)





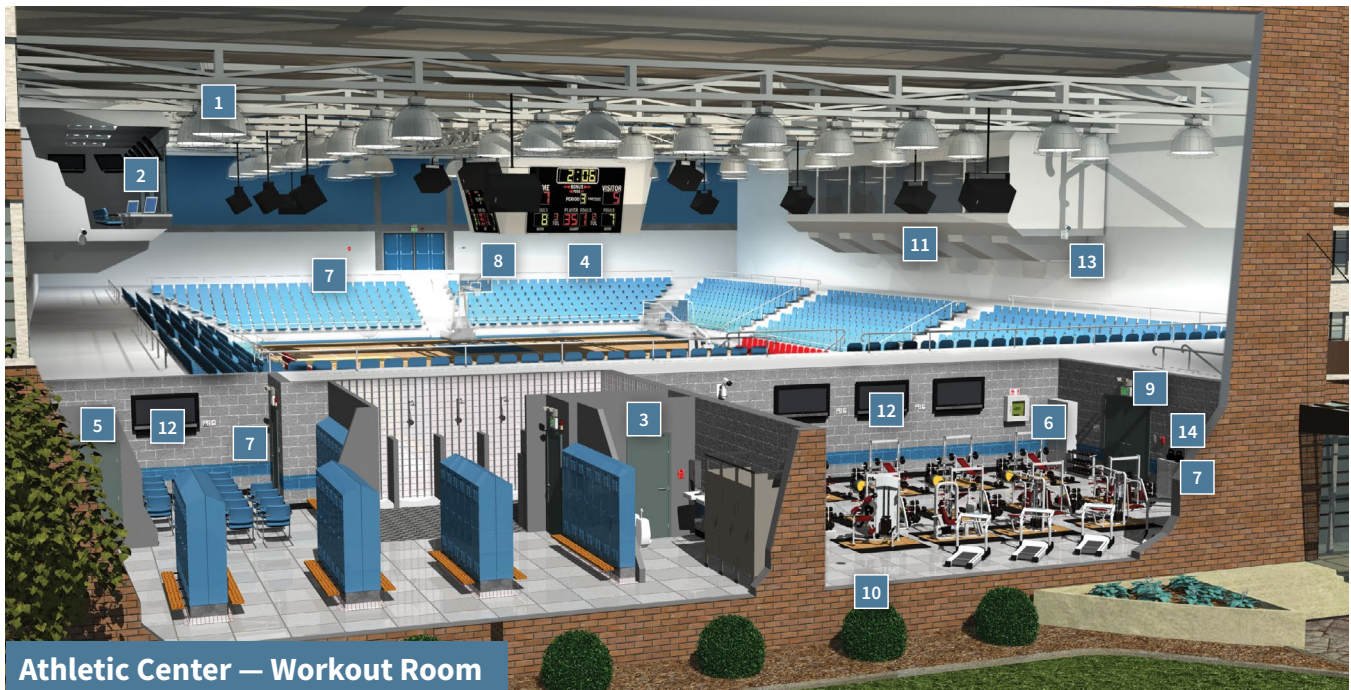
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## Comprehensive Solutions to Build, Connect, Power and Protect



### Physical Plant

- |                        |                                   |  |                               |
|------------------------|-----------------------------------|--|-------------------------------|
| 1. Disconnect Switches | 7. Boiler Room Power              | 13. Uninterruptible Power Supply         | 18. Emergency Pull Station    |
| 2. Transformer         | 8. Backup Power                   | 14. Maintenance Storage and Organization | 19. Waterproof Covered Outlet |
| 3. AC Units            | 9. Janitorial and Safety Supplies | 15. Chiller                              | 20. Network Infrastructure    |
| 4. Video Surveillance  | 10. Motion Sensor                 | 16. Underground Piping                   | 21. Handheld Printer          |
| 5. Cooling Tower       | 11. GFCI                          | 17. Boilers                              |                               |
| 6. Lighting            | 12. Industrial Vending Machine    |  |                               |



### Athletic Center — Workout Room

- |   |  |                               |                        |
|---|--|-------------------------------|------------------------|
| 1. Lighting   | 4. Scoreboard                              | 7. Emergency Pull Station     | 11. Speakers           |
| 2. Multimedia Outlets, Network Connector, Receptacles | 5. Intrusion Sensors                       | 8. Access Control Accessories | 12. Digital Signage    |
| 3. Emergency Light and Exit Sign                      | 6. AED Defibrillator and First Aid Cabinet | 9. Smoke Detector             | 13. Video Surveillance |
|   |  | 10. Floor Box                 | 14. Fire Extinguisher  |



### Student Union

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|---------------------------|---|------------------------------|-----------------------|
| 1. Emergency Lighting     | 6. Video Surveillance                                   | 10. Receptacle and Switches  | 15. Digital Signage   |
| 2. Emergency Pull Station | 7. Modular Fixtures                                     | 11. Emergency Notification   | 16. Fire Extinguisher |
| 3. Wireless Products      | 8. Interior Lighting                                    | 12. Multimedia Outlets       |                       |
| 4. Smoke Detector         | 9. Metal Raceway with Network Connector and Receptacles | 13. Network Infrastructure   |                       |
| 5. Motion Sensor          |   | 14. Poke-Through Floor Boxes |                       |



### Administration

- |                      |                                |                                 |   |                        |
|----------------------|--------------------------------|---------------------------------|---|------------------------|
| 1. Lighting          | 5. Intercoms, Sound and Paging | 9. Emergency Pull station       | 13. Interactive Whiteboard                                | 17. Power Panel        |
| 2. Grounding         | 6. Speaker                     | 10. Cable Management & Pathways | 14. Projector   | 18. Emergency Lighting |
| 3. Motion Sensors    | 7. Poke-Through Floor Box      | 11. Network Infrastructure      | 15. Audio, Network Connector, Receptacles and Data Plates | 19. Fire Extinguisher  |
| 4. Recessed Lighting | 8. Video Surveillance          | 12. Surge Strip                 | 16. Digital Signage                                       |                        |

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|-------------------|---------------------------------------|---|----------------|
| 1. Motion Sensor  | 3. Lighting                           | 5. Metal Raceway with Network Connector and Receptacles | 6. Surge Strip |
| 2. Smoke Detector | 4. Network Connector and Power Strips |   |                |



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|-----------------------|---|----------------------------|---|
| 1. Lighting           | 5. Emergency Lighting                                   | 9. Wireless Access Box     | 13. Digital Signage                         |
| 2. Receptacles        | 6. Emergency Pull Station                               | 10. Poke-Through Floor Box | 14. Fire Extinguisher                       |
| 3. Motion Sensors     | 7. Smoke Detector                                       | 11. Multimedia Outlet      | 15. AED Defibrillator and First Aid Cabinet |
| 4. Video Surveillance | 8. Metal Raceway with Network Connector and Receptacles | 12. Speaker                |   |





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|------------------------------|---------------------------------|--|---------------------|
| 1. A/V Products              | 5. Receptacle and Switches      | 9. Wireless Access Box                                   | 12. Air Purifier    |
| 2. Modular Lighting Fixtures | 6. Non-Metallic Raceway         | 10. Metal Raceway with Network Connector and Receptacles | 13. Digital Signage |
| 3. Poke-Through Floor Boxes  | 7. Network Infrastructure       | 11. Cable Management                                     | 14. Desktop Monitor |
| 4. Video Surveillance        | 8. Uninterruptible Power Supply |  | 15. Video Wall      |



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|---|--------------------------------|----------------------------|---|
| 1. Motion Sensor                              | 5. Poke-Through Floor Boxes    | 9. Wall Enclosure          | 13. Fire Extinguisher                       |
| 2. Smoke Detector                             | 6. Multimedia Outlets          | 10. Emergency Pull Station | 14. AED Defibrillator and First Aid Cabinet |
| 3. Recessed Lighting Fixtures                 | 7. A/V Equipment and Projector | 11. Projection Screen      |   |
| 4. Emergency Lighting and Motion Surveillance | 8. Receptacle and Switches     | 12. Microphone             |   |

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# Ingenuity Delivered for Education

## **The Wesco Education Advantage**

- Your single source for tech-enabled solutions
- \$2B+ total inventory for prompt fulfillment
- Same-day and next-day delivery
- 1.5M+ products
- Trusted partner to leading OEMs
- Network of 30,000 suppliers representing the industry's premium brands

## **Technical Excellence and Specialization**

- 18,000 professionals worldwide
- Dedicated technical experts focused on the latest technologies
- Nearly 100 years of excellence and experience
- State-of-the-art lab and technology briefing centers

## **Global Reach, Local Expertise**

- Extensive experience in serving global accounts
- More than 800 facilities around the globe
- Operations in 50+ countries and 300+ cities
- 24/7 service capability
- Serving more industry verticals than any other distributor in the world

## **Comprehensive Value-Added Services**

- Advisory Services
- Installation Enhancement
- Integrated Supply
- Project Deployment
- Supply Chain Services

## **Smart, Digital Solutions**

- Vendor-managed inventory
- Punchout, CIF catalog and catalog exchange (Ariba, SAP, Oracle)
- eBusiness (EDI, CXML, and electronic invoicing)
- Point of use material management (vending and storeroom solutions)

## **eCommerce**

- Access essential details, including price, UOM, specs and product images
- Over 300,000 SKUs
- Our digital capabilities are expanding to serve the growing demand for w sourcing, product information and purchasing options, so you can save time and drive continued success



## Preferred Supplier Partners





**Ingenuity delivered.**

**Wesco.com**

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